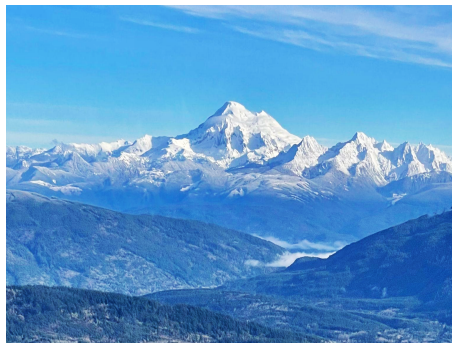




BELLINGHAM AVIATION SERVICES

New Student and Renter Packet





Flight Training Programs & Services

Discovery Flights

A Discovery Flight is a 1-hour introductory flight with a certified instructor, giving you hands-on experience, and a true feel of flying. Perfect for aspiring pilots or aviation enthusiasts.

- Cost: \$245 per hour (\$175 for airplane, \$70 for instructor)
- Gift Certificates Available - You can add a personal message to make it a special gift

Certificates and Ratings Offered

Bellingham Aviation Services is a Part 61 flight school. We use the **Sporty's** syllabus to ensure FAA compliant, consistent training for every student. Training is tailored to each student's proficiency and pace while maintaining full compliance with FAA standards.

- Private Pilot Certificate (Min. Age: 16 years old to start training, 17 years old to take the flight test)
- Instrument Rating
- Commercial Pilot Certificate
- Certified Flight Instructor (CFI)
- Certified Flight Instructor - Instrument (CFII)

Additional Flight Services

- Proficiency Flights
- Biennial Flight Review - *"Required every 24 calendar months to stay current"*
- Instrument Proficiency Check (IPC)
- Scenic Flights: *"Fly over the San Juan Islands and the Pacific Northwest with an instructor"*

Aircraft Rates

N737AB Cessna C172N (160hp, G430)	\$175/hour*
N3051E Cessna C172N (160hp, G430, Garmin G5)	\$175/hour*
N739QQ Cessna C172N (180hp, G355, WAAS)	\$175/hour*
N21745 Cessna C172M TAA (180hp, G430W, WAAS, Garmin G5, Autopilot)	\$180/hour*
N80928 Cessna C172M TAA (180hp, GTN650, WAAS, Dynon Glass Cockpit, Autopilot)	\$185/hour*

- ❖ N21745 and N80928 require advanced TAA checkout flights prior to rental.
- ❖ N80928 may only be rented by pilots with 300 or more flight hours. Student solo operations are permitted only with instructor authorization for training purposes.

Simulator Rates

One-G Flight Simulator C172 Advanced Aviation Training Device (GTN650, WAAS) \$75/hour*

Instructor Rates

Flight/Ground Instruction \$70/hour*

Aircraft Block Rate

A **10% discount** applies to aircraft rental for students depositing funds in 10-hour blocks

10-Hour Block - Aircraft Only

Aircraft Rental in N737AB (\$175/hour) = \$157.5/hour (10% Discount) x 10 hours = \$1,575

10-Hour Block - Aircraft + Instruction

Aircraft Rental in N737AB (\$175/hour) + 10 hour Instruction (\$70/hour) =
 \$157.5/hour (10% Discount) x 10 hours = \$1,575
 \$70/hour x 10 hours = \$700
Total = \$2,275

- ❖ Block rate purchases do not apply to instructor rates
- ❖ Flight/Ground Instruction and associated rental rates are non-taxable
- ❖ Aircraft Rental without an instructor is taxable

**Rates are subject to change. Please contact the office for current pricing*

Aircraft Rental - Block Reservations

Prior to being dispatched, each renter will complete a 'Renter Checkout Form' to verify compliance with 14 CFR Part 91.103 Preflight Action. These policies apply strictly to general aircraft rentals and do not apply to student training, as dual instruction and solo training flights (such as cross-country requirements) require flexible block hours and ground planning time.

Daily Reservation Limits

- Weekdays (Mon–Fri): Maximum 3 hours per day.
- Weekends (Sat–Sun): Maximum 5 hours per day.
- Any reservation exceeding these daily limits requires prior approval from the Chief Flight Instructor.

Minimum Billing Schedule

Billing Rule: Billed at (Block Hours - 1 Hour) or Actual Hobbs Meter Time, whichever is higher

Reservation Block	Minimum Billed Hours	Billing Calculation
3-Hour Block	2.0 Hours	Higher of 2.0 hrs or actual Hobbs time
3.5-Hour Block	2.5 Hours	Higher of 2.5 hrs or actual Hobbs time
4-Hour Block	3.0 Hours	Higher of 3.0 hrs or actual Hobbs time
5-Hour Block	4.0 Hours	Higher of 4.0 hrs or actual Hobbs time

Private Pilot License Cost Estimates

Absolute Minimum Costs*

Airplane Rental (40 hours at the block rate)	\$6,300**
Flight Instruction (20 hours)	\$1,400
Ground School (Online)	\$300
Practical Test (Check ride)	\$800
Written Knowledge Test	\$180
Medical	\$150
Charts	\$25
Headset (Purchase or Rent)	\$360**

Total: \$9,515

Typical Costs**

Airplane Rental (70 hours at the block rate)	\$11,025**
Flight Instruction (30 hours)	\$2,100
Ground School (Online)	\$300
Practice Test (Check ride)	\$800
Written Knowledge Test	\$180
Medical Exam	\$150
Charts	\$25
Headset (Purchase or Rent)	\$360**

Total: \$14,940

*While you may encounter similar quotes, they are not always representative of actual pricing

**Estimates based on 2026 Bellingham Aviation Services pricing and subject to change

4201 Mitchell Way, Bellingham, WA 98226 | Tel: 360-676-7624 | Email: info@bli-jet.com | www.bli-jet.com

Cost Estimates

Certificate/Rating	Avg. Flight Hours	Estimated Cost
Private Pilot (PPL)	70 Hours	\$15,000
Instrument Rating (IR)	50 Hours	\$12,000
Commercial Pilot (CPL ASEL)	150 Hours	\$24,000
Certified Flight Instructor (CFI)	20 Hours	\$5,500
Certified Flight Instructor Instrument (CFII)	15 Hours	\$4,700
TOTAL		\$61,200*

Notes

- Cessna 172 Rental: \$175/hour
- TAA Cessna 172 Rental: \$180–\$185/hour
- Instructor Rate: \$70/hour
- Ground School: \$300–\$600 depending on course
- Written Tests: \$180
- Checkrides: Approx. \$800 per rating; can range up to \$1,000 or more with travel fees if a Designated Pilot Examiner must travel to your location

**All cost estimates reflect average pricing for typical Part 61 training. Actual costs may vary based on individual student progress, training frequency, weather conditions, instructor availability, and aircraft scheduling or maintenance downtime.*

New Student Checklist

- ☐ Complete 'New Student and Renter Packet'
- ☐ Create Your Student Account
 - a. Bring Identification
 - i. Option 1: **Passport**
 - ii. Option 2: **Government issued photo ID & Birth Certificate**
 - b. Bring your Medical Certificate or Pilot Certificate (if already obtained & available)
- ☐ Sign Up for Your Training Application (**Flight Schedule Pro**)

This platform allows you to view aircraft and instructor availability, manage your training schedule, and track your progress.

 - a. Step 1: Call the front desk or Chief Instructor to receive your invitation email.
 - b. Step 2: Follow the instructions in the email to sign up and access your account.
- ☐ Medical Certificate
 - a. Step 1: Apply online to start your application. medexpress.faa.gov/MedXpress
 - b. Step 2: Find and visit the nearest FAA-designated medical examiner to obtain your certificate. www.faa.gov/pilots/amelocator
 - c. Note
 - i. A Third-Class Medical is required for Private Pilot Certificate.
 - ii. You can start training without a medical certificate, but must have it before your first solo (around lesson 32).
- ☐ Foreign Students
 - a. Bellingham Aviation Services does not support M-1 visas, but foreign students may train if they have a valid visa or legal status to stay in the U.S.
 - b. All foreign students must complete TSA approval before starting flight training www.fts.tsa.dhs.gov/home
 - c. For assistance with TSA approval, contact the Chief Instructor by phone or email.
- ☐ Training Materials - Request a shared folder link from your instructor
 - a. BAS Standard Operating Procedure (SOP)
 - b. Training Syllabus (PDF)
 - c. Aircraft Checklists
 - d. FAA publications and Study materials

Aircraft Pre-Flight Safety and Operational Procedures

- All ice and frost must be removed from all flight surfaces, windscreens, and windows prior to flight.
- Pilots must use the aircraft Pilot's Operating Handbook (POH) checklist at all times.
- Aircraft loading must remain within the weight and balance limits for safe operation.
- Pilots must check the engine oil level and ensure it is at or above the minimum required by the POH. If oil is needed, ask a CFI or the front desk. For cross-country flights, carry extra engine oil.
- Smoking is prohibited on the ramp, within 50 feet of any aircraft and in the aircraft.
- In the event of a fuel spill, move the aircraft away from the affected area using a tow bar before starting the engine.
- The aircraft tow bar shall be used to move aircraft into and out of the tiedown positions.

Weather Minimums - Student and Renter Pilots

All VFR/IFR dual and solo flights must meet the following weather minimums:

- All wind speeds include gusts. A recent ATC wind report supersedes ATIS/AWOS/METARs
- Student Solo: Pilots without a Private Pilot Certificate must have the required solo endorsements before flight
- Renter Pilot: Any pilot (student or renter) acting as Pilot in Command (PIC) must hold at least a Private Pilot Certificate
- Flight into known or forecasted icing conditions is strictly prohibited
- Icing Conditions exist at any point the aircraft encounters visible moisture with an outside air temperature at or below 5°C
- Pre-flight planning must confirm that the freezing level will remain above the planned cruise altitude for any IFR flight into Instrument Meteorological Conditions (IMC)

Approved Routes and Airports

Renters and students may fly to any public-use airport within their certificate, ratings, and currency limits.

The following operations require a flight instructor on board:

- Any international flight, including crossing the Canadian border
- Any flight over mountainous terrain (for example, direct routes from Bellingham to Eastern Washington), including flights that cross the Cascade Range, or operations transitioning between valley and mountain terrain
- Landings at airports with grass or unpaved runways (e.g., Point Roberts)

Weather Minimums - Student and Renter Pilots

Type	Category	Weather	Minimums
With Instructor	VFR Local	Ceiling	Minimum 1500 Feet
		Visibility	Minimum 3 Statute Miles
		Wind	Maximum Wind 20 KNOTS Maximum Crosswind 15 KNOTS
	VFR Cross Country	Ceiling	Minimum 2000 Feet
		Visibility	Minimum 5 Statute miles
		Wind	Maximum Wind: 20 KNOTS Maximum Crosswind: 15 KNOTS
Student Solo	VFR Local	Ceiling	Minimum 1500 Feet
		Visibility	Minimum 5 Statute miles
		Wind	Maximum Wind 10 KNOTS Maximum Crosswind: 5 KNOTS
	VFR Cross Country	Ceiling	Minimum 3000 Feet
		Visibility	Minimum 10 Statute miles
		Wind	Maximum Wind: 15 KNOTS Maximum Crosswind: 5 KNOTS
VFR Rental	VFR Local	Ceiling	Minimum 1500 Feet
		Visibility	Minimum 5 Statute miles
		Wind	Maximum Wind: 20 KNOTS Maximum Crosswinds: 15 KNOTS
	VFR Cross Country	Ceiling	Minimum 2500 Feet
		Visibility	Minimum 10 Statute miles
		Wind	Maximum Wind: 20 KNOTS Maximum Crosswind: 15 KNOTS

Type	Category	Phase	Weather	Minimums
All Flights	IFR Local & Cross Country	At Point of Departure	Ceiling	Minimum 800 Feet
			Visibility	Minimum 2 Statute miles
			Wind	Maximum Wind: 20 KNOTS Maximum Crosswind: 15 KNOTS
		At Destination Precision Approach	Higher of	600 Feet & 2 Statute miles
				200 Feet & ½ Statute miles Higher Than The Lowest Minimums
		At Destination Non-Precision Approach	Higher of	800 Feet & 2 Statute miles
				200 Feet & ½ Statute miles Higher Than The Lowest Minimums



Customer Information

Name

Address 1

Address 2

Phone

City, State, Zip Code

Email

Pilot Certificate Number

Certifications, Ratings and Endorsements

Medical (Class/Date of Examination)

Date of Birth

Date of Last Review Flight

Payment Information

Cardholder Name

Card Number

Billing Address

Expiration Date

CVV

City, State, Zip Code

I authorize Bellingham Aviation Services to charge my Visa, M/C, AmEx, or Discover for any outstanding account balance

Signature

Date

Where did you hear about us?

- ☐ Facebook/SNS
☐ Referral (Name): _____
☐ Other: _____

- ☐ Internet
☐ Newspaper



Aircraft Rental Policy

1. Prior to being dispatched, each renter will complete a "Renter Checkout Form" to verify compliance with 14 CFR Part 91.103: Preflight Action.
2. Renters may cancel a scheduled flight without penalty if done at least **24 hours in advance**. Cancellations made with less than 24 hours' notice are subject to the following charges.
 - a. Flights Scheduled with an Instructor: May be charged for the instructor's full scheduled time and/or 50% of the scheduled aircraft rental rate.
 - b. Solo Renters: May be charged 50% of the scheduled aircraft rental rate.
3. Late cancellation penalties are waived for cancellations due to weather, illness, or maintenance issues.
4. Under normal circumstances, aircraft fuel should be topped off at the end of each flight. If the renter has limitations on max fuel load, BAS requires 24-hours advance notice.
5. Renter will be charged for total Hobbs time from each flight.
6. Our aircraft are rented "wet". In the event fuel needs to be purchased at another airport the renter's account will be credited at Bellingham Aviation Services posted self-serve fuel price or at the price paid, whichever is lower. Fuel receipts must be provided. Any other arrangements must be made in advance.
7. Upon returning to KBLI, the renter will return aircraft to the flight line ramp at BAS.

Flight Instruction Policy

1. Flight instruction lessons are considered to be **2 hours** in length, unless otherwise arranged.
2. A lesson cancellation requires at least a **24-hour notification**. If no notification is received, the student may be charged for a full ground lesson of two hours.
3. Cancellations due to weather or aircraft maintenance will be made by an authorized Bellingham Aviation Services instructor, and the student will be notified.
4. For a typical lesson the student will be charged for instructor ground time, instructor flight time and aircraft Hobbs time.
5. Any "Student Solo" flight must be co-dispatched by an authorized CFI.
6. Passengers are not permitted on training flights without prior authorization.

I have read, understood, and agree to comply with the policies outlined above.

Signature: _____ Date: ____/____/____

Print Name: _____

Aircraft Safety Rules and Agreement

1. Aircraft Renters shall comply with all applicable rules and regulations as provided by the Federal Aviation Administration (FAA), the State of Washington, Bellingham International Airport, and Bellingham Aviation Services while operating Bellingham Aviation Services aircraft.
2. Any violation of the Bellingham Aviation Services rules by a Renter will subject said Renter to a temporary suspension of flight privileges for up to 10 days. Repeated violations shall result in permanent suspension of all flight privileges. Violations of such rules and regulations of the FAA, the Bellingham International Airport, and/or any of the State rules and regulations may be cause for immediate and permanent suspension of all flight privileges.
3. All flights must be booked in accordance with Bellingham Aviation Services current scheduling policies.
4. All renters must be fully checked out, approved, and certified for solo aircraft operations, and for the carrying of passengers by a Bellingham Aviation Services flight instructor prior to renting any Bellingham Aviation Services aircraft.
5. All Renters will be required to complete an additional proficiency check with a flight instructor designated by Bellingham Aviation Services if that Renter has not flown a Bellingham Aviation Services aircraft of the same make and model, or has not flown in instrument flight conditions, if applicable, or at night, within the last 60 days. Following such proficiency check, the flight instructor, at the instructor's discretion, may approve the Renter by a logbook entry for either continued solo/rental privileges or additional flight or ground instruction.
6. A Renter must perform a thorough preflight inspection of the aircraft including a visual inspection of fuel quantity prior to the commencement of a flight. Any damage or discrepancies discovered by a Renter must be reported to maintenance personnel and entered into the aircraft's squawk log via the squawk sheet at the front desk. Such report must be made prior to turning on the master switch. If a condition is discovered which may affect the airworthiness of the aircraft, the aircraft shall not be flown until cleared by the maintenance officer and signed off in the squawk log as "resolved." There will be no exception to the above requirements. Any violation will be cause for the Renter to lose all flight privileges.
7. No Renter (except maintenance personnel specifically approved by Bellingham Aviation Services) may perform maintenance services on Bellingham Aviation Services Aircraft other than the standard preflight inspection.
8. Each Renter is required to and must ascertain that the airworthiness and registration certificates, the appropriate operating limitations information, and the operator's manual are in the aircraft prior to commencing flight. Should any of the listed documentation be missing, it is Renter's responsibility to report any such discrepancy to Bellingham Aviation Services immediately.



9. All aircraft operating limitations must be observed. Aerobatic maneuvers are prohibited unless previously approved by a Bellingham Aviation Services flight instructor.
10. Flight plans must be filed with the FAA for flights over sparsely populated areas, mountainous, wooded or desert terrain, for extended flight over water, and for all student solo cross-country flights in excess of 50 nautical miles.
11. Except in cases of emergency, student pilots shall not operate Bellingham Aviation Services rental aircraft on airfields that are less than 2500 feet long or unpaved airfield.
12. Renters may only operate Bellingham Aviation Services airplanes at paved airfields.
13. Renters with less than 100 hours total time shall not fly Bellingham Aviation Services Aircraft when weather conditions are less than 1500-foot ceilings and 5 statute miles visibility, or when the surface winds exceed 20 miles per hour. NOTE: Please refer to the "Bellingham Aviation Services General Operating Rules and Regulations."
14. No Renter may fly Bellingham Aviation Services Aircraft after sunset unless checked out and certified for night flying operations by a Bellingham Aviation Services flight instructor.
15. No flight will be concluded with less than 1 ½ hours of fuel reserve for any flight over 50 nautical miles or at night from the departure airport (Renters will maintain at a minimum 1 hour of fuel reserve for all day flights within 50 nautical miles from the departure airport).
16. Upon completion of a flight, it is the responsibility of the pilot to leave the aircraft clean and ready for the next flight. Wastepaper, trash, extra charts and any debris will be removed. All seat belts will be straightened and the cabin checked for general cleanliness.
17. All aircraft will be secured upon completion of flight. This includes, but is not limited to tying down, installing control locks, installing wheel chocks, and securing doors and windows.
18. The only individuals who are permitted to provide flight instruction in Bellingham Aviation Services aircraft will be flight instructors approved by Bellingham Aviation Services.
19. There will be no smoking and no pets permitted in any Bellingham Aviation Services aircraft.
20. Bellingham Aviation Services reserves the right to refuse aircraft rental to any customer at our sole discretion.
21. Safety rules may be changed from time to time and it is the responsibility of the Renter to stay informed of the current rules.
22. Safety rules may be changed from time to time, and it is the responsibility of the Renter to read and understand the current safety rules that are kept in the aircraft rental notebook. Once the aircraft has been started the Renter has acknowledged the opportunity to read and understand the safety rules.
23. Renters are encouraged to consider aircraft renter's insurance.

I have read and understand these safety rules.

Signature: _____ Date: ____/____/____



Liability Release, Assumption of Risk, Parental Consent (if applicable), and Indemnification Agreement

Participant Information

Participant Name: _____

Date of Birth: _____

- ☐ Participant is **18 years of age or older**
- ☐ Participant is **under 18 years of age** (*Parent/Guardian must complete and sign below*)

1. Activities

In consideration of being permitted to participate in a discovery flight, flight instruction, flight training, aircraft rental, ground instruction, or any other aviation-related activities (collectively, the "Activities") provided by Bellingham Aviation Services LLC ("BAS"), the undersigned Participant and/or Parent/Guardian agree as follows.

2. Assumption of Risk

I understand and acknowledge that aviation activities are inherently dangerous and involve known and unknown risks, hazards, and dangers that may result in serious bodily injury, illness, permanent disability, paralysis, emotional or mental trauma, death, and/or damage to or loss of personal property.

These risks include, but are not limited to, aircraft operation, mechanical failure, weather conditions, turbulence, pilot or instructor actions or omissions, airport or airspace conditions, emergency landings, and the actions or negligence of others.

I knowingly, freely, and voluntarily assume all risks, whether foreseeable or unforeseeable, associated with participation in the Activities, whether occurring on the ground or in flight.

If the Participant is under eighteen (18) years of age, the Parent/Guardian acknowledges and assumes these risks on behalf of the minor Participant.

3. Medical Fitness

I represent that the Participant is physically and mentally capable of participating in the Activities and has no medical or other condition that would make participation unsafe. I acknowledge that BAS has not made any representation regarding the Participant's medical fitness.

If the Participant is a minor, the Parent/Guardian represents and warrants that the minor is fit to participate and knowingly consents to such participation.

4. Release and Waiver of Liability (Adult Participants and Parent/Guardian Claims)

To the fullest extent permitted by law:

- **If the Participant is eighteen (18) years of age or older**, the Participant, on behalf of themselves and their heirs, executors, administrators, personal representatives, successors, and assigns, hereby releases, waives, and forever discharges BAS and its owners, members, managers, officers, instructors, employees, agents, contractors, volunteers, insurers, and affiliates (collectively, the “Released Parties”) from any and all claims or liabilities of any kind arising out of or related to participation in the Activities, including claims arising from the negligence of the Released Parties, except to the extent prohibited by law.
- **If the Participant is under eighteen (18) years of age**, the Parent/Guardian hereby releases and waives any and all claims of the Parent/Guardian against the Released Parties arising out of or related to the minor Participant’s participation in the Activities, including claims based on negligence, to the fullest extent permitted by law.

Nothing in this Agreement is intended to waive claims of a minor that cannot legally be waived under applicable law.

5. Covenant Not to Sue

To the fullest extent permitted by law, the undersigned agrees not to institute, prosecute, or assist in prosecuting any claim or lawsuit against any Released Party for any injury, loss, or damage arising out of participation in the Activities, except to the extent such claims are prohibited from waiver by law

6. Indemnification and Hold Harmless

The undersigned agrees to indemnify, defend, and hold harmless the Released Parties from and against any and all claims, demands, causes of action, damages, losses, liabilities, judgments, costs, and expenses (including attorneys’ fees):

- arising out of or related to participation in the Activities;
- brought by or on behalf of the Participant;
- brought by third parties; and
- arising from or related to any challenge to the enforceability or validity of this Agreement;
- including claims arising in whole or in part from the negligence of any Released Party, to the fullest extent permitted by law.

If the Participant is a minor, this indemnification obligation is assumed by the Parent/Guardian.



I acknowledge that I have read this Agreement in its entirety, fully understand its terms, understand that I am giving up substantial legal rights (including the right to sue), and sign it freely, knowingly, and voluntarily.

PARTICIPANT SIGNATURE

Signature: _____

Printed Name: _____

Date: _____

PARENT / LEGAL GUARDIAN SIGNATURE (required if Participant is under 18)

I certify that I am the parent or legal guardian of the minor Participant and have authority to sign this Agreement on the minor's behalf.

Signature: _____

Printed Name: _____

Relationship to Participant: _____

Date: _____